

Appendix C, Pricing Index Sistema Technologies, Inc.
DIR-TSO-3783

PMware Software Description	MSRP	Discount %
PMware™ PPM Enterprise (TX DIR Bundle) Named Perpetual User License	\$1,500.00	50.00%
Software as a Service (SaaS) Description		
PMware™ SaaS PPM (TX DIR Bundle) Named Monthly User License	\$65.00	50.00%
PMware™ SAS PPM (TX DIR Bundle) Named Annual User License	\$750.00	50.00%
Gov2Biz - Up to 25 Users. Per License per month cost	\$ 202.50	35.00%
Gov2Biz - 26 Users and above - Per additional License per month Cost	\$ 175.00	40.00%
PMware Related Services Description		
*Applied End User Training Units(days) - Custom Training Course	\$3,000.00	50.00%
FLEX-SERV 100 (100 Hours Flexible to consume as needed for any PS)	\$20,000.00	50.00%
WBT Pmware PM Basic (up to 10 Students) Remote (Web Based)	\$ 2,000.00	50.00%
OST Pmware PM Basic (up to 10 Students) On-Site	\$ 10,000.00	50.00%
Advanced Applied Workshop (up to 10 Students) On-Site	\$ 10,000.00	50.00%
Train Trainer Workshop (up to 5 Students) On-Site	\$ 10,000.00	50.00%
Training Per hour Unit	\$ 200.00	50.00%
Gov2Biz Related Services Description		
Gov2Biz Implementation Services - Hourly Cost	\$ 187,500.00	25.00%
Gov2Biz Optional Description		
Gov2Biz Implementation Maintenance Services - per contiguous 100 hrs	\$ 5,625.00	50.00%

Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the

Product/Service Description	PART NUMBER	MSRP/List
PMware™ PPM Enterprise (TX DIR Bundle) Perpetual User License	PPMEP-1	\$1,500.00
PMware™ SAS PPM (TX DIR Bundle) Annual Term User License	PPMET-2	\$750.00
PMware™ SaaS PPM (TX DIR Bundle) Month to Month Term User License	PPMETM-3	\$65.00
FLEX-SERV 100 (100 Hours Flexible to consume as needed for any PMware PS)	DIR-PS-FS100	\$20,000.00
*Applied PMware End User Training Units(days) - Custom Training Course	DIR-PS-AT	\$3,000.00
WBT Pmware PM Basic (up to 10 Students) Remote (Web Based)	DIR-PS-WBT	\$ 2,000.00
OST Pmware PM Basic (up to 10 Students) On-Site	DIR-PS-OST	\$ 10,000.00
Advanced Applied PMware Workshop (up to 10 Students) On-Site	DIR-PS-ADV	\$ 10,000.00
Train Trainer PMware Workshop (up to 5 Students) On-Site	DIR-PS-TT	\$ 10,000.00
PMware Training Per hour Unit	DIR-PS-PHT	\$ 200.00

Product/Service Description	PART NUMBER	MSRP/List	DIR PRICE	DIR Discount	*DIR discount used
PMware™ PPM Enterprise (TX DIR Bundle) Perpetual User License	PPMEP-1	\$1,500.00	\$750.00	50.00%	50.00%
PMware™ SAS PPM (TX DIR Bundle) Annual Term User License	PPMET-2	\$750.00	\$375.00	50.00%	50.00%
PMware™ SaaS PPM (TX DIR Bundle) Month to Month Term User License	PPMETM-3	\$65.00	\$32.50	50.00%	50.00%
FLEX-SERV 100 (100 Hours Flexible to consume as needed for any PMware PS)	DIR-PS-FS100	\$20,000.00	\$10,000.00	50.00%	50.00%
*Applied PMware End User Training Units(days) - Custom Training Course	DIR-PS-AT	\$3,000.00	\$1,500.00	50.00%	50.00%
WBT Pmware PM Basic (up to 10 Students) Remote (Web Based)	DIR-PS-WBT	\$ 2,000.00	\$1,000.00	50.00%	50.00%
OST Pmware PM Basic (up to 10 Students) On-Site	DIR-PS-OST	\$10,000.00	\$5,000.00	50.00%	50.00%
Advanced Applied PMware Workshop (up to 10 Students) On-Site	DIR-PS-ADV	\$10,000.00	\$5,000.00	50.00%	50.00%
Train Trainer PMware Workshop (up to 5 Students) On-Site	DIR-PS-TT	\$10,000.00	\$5,000.00	50.00%	50.00%
PMware Training Per hour Unit	DIR-PS-PHT	\$ 200.00	\$100.00	50.00%	50.00%

DIR PRICE	DIR Discount	*DIR discount used
\$1,500.00		50.00%
\$1,000.00		50.00%
\$5,000.00		50.00%
\$5,000.00		50.00%
\$5,000.00		50.00%
\$5,000.00		50.00%
\$5,000.00		50.00%
\$100.00		50.00%