

Vendor Name - XXXX Contract Number DIR-TSO- XXXX												
Product/Service Description	PART NUMBER	MSRP/List	DIR PRICE	DIR Discount	*DIR discount used	Source Price	% Diff. from DIR price	Source Price	% Diff. from DIR price	Source Price	% Diff. from DIR price	AVERAGE COST AVOIDANCE
PMware™ PPM Enterprise (TX DIR Bundle) Perpetual User License	PPMEP-1	\$1,500.00	\$750.00	50.00%	50.00%	\$	#VALUE!	\$	#VALUE!	\$	#VALUE!	#VALUE!
PMware™ SAS PPM (TX DIR Bundle) Annual Term User License	PPMET-2	\$750.00	\$375.00	50.00%	50.00%	\$	#VALUE!	\$	#VALUE!	\$	#VALUE!	#VALUE!
PMware™ SaaS PPM (TX DIR Bundle) Month to Month Term User License	PPMETM-3	\$65.00	\$32.50	50.00%	50.00%	\$	#VALUE!	\$	#VALUE!	\$	#VALUE!	#VALUE!
FLEX-SERV 100 (100 Hours Flexible to consume as needed for any PMware PS)	DIR-PS-FS100	\$20,000.00	\$10,000.00	50.00%	50.00%	\$	#VALUE!	\$	#VALUE!	\$	#VALUE!	#VALUE!
*Applied PMware End User Training Units(days) - Custom Training Course	DIR-PS-AT	\$3,000.00	\$1,500.00	50.00%	50.00%	\$	#VALUE!	\$	#VALUE!	\$	#VALUE!	#VALUE!
WBT Pmware PM Basic (up to 10 Students) Remote (Web Based)	DIR-PS-WBT	\$ 2,000.00	\$1,000.00	50.00%	50.00%	\$	#VALUE!	\$	#VALUE!	\$	#VALUE!	#VALUE!
OST Pmware PM Basic (up to 10 Students) On-Site	DIR-PS-OST	\$ 10,000.00	\$5,000.00	50.00%	50.00%	\$	#VALUE!	\$	#VALUE!	\$	#VALUE!	#VALUE!
Advanced Applied PMware Workshop (up to 10 Students) On-Site	DIR-PS-ADV	\$ 10,000.00	\$5,000.00	50.00%	50.00%	\$	#VALUE!	\$	#VALUE!	\$	#VALUE!	#VALUE!
Train Trainer Pmware Workshop (up to 5 Students) On-Site	DIR-PS-TT	\$ 10,000.00	\$5,000.00	50.00%	50.00%	\$	#VALUE!	\$	#VALUE!	\$	#VALUE!	#VALUE!
PMware Training Per hour Unit	DIR-PS-PHT	\$ 200.00	\$100.00	50.00%	50.00%	\$	#VALUE!	\$	#VALUE!	\$	#VALUE!	#VALUE!
AVERAGE COST AVOIDANCE												#VALUE!
Date Cost Avoidance Performed: 2/22/17												
Date of sales reports used to find top selling products :												
Supporting documents:												
List if other cooperatives do not carry products: NA												
* Since no other competitor carries this product the DIR discount is used												
Printout of all supporting documents showing pricing												
												Reviewer Initials _____